



90 South 7th Street, 54th Floor • Minneapolis, MN 55402  
Phone: 612-904-5700 • Fax: 612-904-5719

[www.ghf.net](http://www.ghf.net)

14646 Kierland Blvd, Suite 145 • Scottsdale, AZ 85254  
Phone: 480-348-6405 • Fax: 480-348-1529

### Partner with Experience

Greene Holcomb & Fisher is a private investment banking firm that specializes in sophisticated, independent mergers and acquisitions, private placement, financial advisory, special situations and distressed company advisories for the middle-market. GH&F professionals have completed over 800 advisory assignments, representing over \$50 billion in transaction value for hundreds of leading public and private clients nationwide.

At GH&F, we provide senior-level, hands-on expert attention to each of our clients. A senior investment banker personally manages each transaction on a day-to-day basis. We bring the entrepreneurial ingenuity of a boutique firm to deliver creative, time-intensive services to a select group of high quality companies. Since inception, we have focused exclusively on representing middle-market and growth companies. Our expertise lies in understanding the unique issues these companies face and helping them navigate the financial markets.

In advising hundreds of private and public clients, GH&F professionals have amassed substantial expertise in a number of industries, including business services, consumer products, food and agriculture, energy and infrastructure, healthcare, industrial products and services and technology and telecom.



**Hunt Greene**, Managing Director, has provided investment banking services for a broad range of privately held companies as well as larger public companies, including United Healthcare, 3M and Imation. Prior to forming GH&F, Hunt spent 20 years as a senior member of the Corporate Finance department at Piper Jaffray where he also served as president of Piper Jaffray Ventures. Hunt is a graduate of Northwestern University (BA) and the Harvard Business School (MBA).



**Brian Holcomb**, Managing Director, has specialized in mergers and acquisitions since 1981. Brian has been active in valuing, structuring and negotiating transactions for numerous private and public companies. Prior to forming GH&F, he was a managing director of Goldsmith Agio Helms (Lazard Middle Market) and a managing director of Piper Jaffray, where he co-directed its merger and acquisition activities. Brian is a graduate of Gustavus Adolphus College (BA) and the University of Minnesota Carlson School of Management (MBA).



**Chip Fisher**, Managing Director, is a seasoned corporate executive. Chip was one of the top executives at Jostens, a NYSE-listed provider of education and recognition products and services. During his 23 years at Jostens, Chip was responsible for the company's legal functions as well as its new business and corporate development activities. Chip heads GH&F's Phoenix office and is a graduate of the University of Minnesota (BA) and the University of Minnesota Law School (JD).



**Kyle Crowe**, Managing Director, has over 15 years of experience in M&A as an investment banker and a corporate lawyer. Prior to joining GH&F, Kyle was a managing director at Piper Jaffray, where he founded and directed its Technology M&A Group. Prior to that, Kyle practiced corporate law at Kirkland & Ellis in Chicago. Kyle is a graduate of the University of Iowa (BBA, MBA and JD), where he was a member of their Big Ten Championship football team and editor in chief of the *Iowa Law Review*.



**Kent Adams**, Managing Director, has completed over 140 investment banking transactions and advisory assignments across the consumer products, food, manufacturing, media, business, financial and learning services industries. Prior to joining GH&F, Kent was a managing director at Piper Jaffray. Kent is a graduate of Harvard University (BA) and the Stanford Graduate School of Business (MBA). Kent recently served as chair for the Blake School Board of Trustees.



**Eric Nicholson**, Managing Director, has over 15 years of experience in mergers and acquisitions, advising clients on more than 100 transactions ranging from \$10 million to \$2.0 billion in transaction value. Prior to joining GH&F, he was a senior member of the Mergers and Acquisitions Group at Piper Jaffray. Prior to that, he practiced corporate law at Dorsey & Whitney in Minneapolis. Eric is a graduate of Carleton College (BA) and the University of Minnesota Law School (JD). Eric's wife, Lisa Nicholson, is the founder and CEO of Salsa Lisa™.



**Ken Higgins**, Managing Director, has more than 15 years of M&A and private equity experience. Prior to joining GH&F, Ken was a partner with SightLine Partners, a healthcare focused private equity firm. Prior to Sightline, Ken led Piper Jaffray's healthcare services M&A practice, and practiced law at Dorsey & Whitney and Kirkland & Ellis. Ken is a graduate of the University of Michigan (BBA), where he was a member of the Big Ten Championship football team. Ken also received his JD from Harvard Law School.



**Paul Jevnick**, Managing Director, has more than 15 years of experience in M&A and private placements as an investment banker and corporate lawyer. Prior to joining GH&F, Paul was a managing director and co-head of the Private Placement Group at Piper Jaffray. Paul also practiced corporate law at Faegre & Benson in Minneapolis and before that, Brobeck, Phleger & Harrison and Morrison & Foerster in Southern California. Paul is a graduate of University of Wisconsin (BS) and Cornell Law School (JD).



**Joe Lavelly**, Managing Director, has spent his entire career (15+ years) focused on corporate finance, representing a wide variety of private and public corporations and financial sponsor groups. Currently, Joe leads GH&F's Financial Sponsor Team. Prior to joining GH&F, Joe worked in both the Research and Corporate Finance Departments at Piper Jaffray. Joe is a graduate of the University of Kansas (BS).



**Bob Dovenberg**, Principal, has nearly a decade of professional experience in a wide variety of fields, including investment banking, venture capital and product marketing. Prior to joining GH&F, Bob worked in the Venture Capital group at Dell. Prior to Dell, Bob was an investment banker with Piper Jaffray. Bob is a graduate, with distinction, of the University of Wisconsin – Madison (BBA) and the University of Chicago Graduate School of Business (MBA with Honors).