

Silicon Valley Bank is a leading commercial bank for companies in the technology, life science, venture capital/private equity and premium wine industries. SVB provides a comprehensive suite of financing solutions, treasury management, corporate investment and international banking services to its clients worldwide. Founded in 1983 and headquartered in Silicon Valley, the company serves clients around the world through 26 U.S. offices and international operations in China, India, Israel and the United Kingdom. Silicon Valley Bank is a member of global financial services firm SVB Financial Group (Nasdaq: SIVB). www.svb.com.



Nicholas Honigman joined Silicon Valley Bank in 2003 as a relationship manager responsible for the portfolio of life science and technology companies throughout the Minnesota region. Previously, Nicholas worked in the Corporate Finance Department for an organization that is now part of Stifel Nicolaus, where he was involved in raising equity for early stage companies based in Minnesota. Nicholas earned a bachelor's degree in business with specialization in finance from Augsburg College.



Ben Johnson joined SVB in 2007 and manages the bank's activity in Minnesota, providing diversified financial services to innovative companies in the technology and life science sectors. A 15-year banking veteran, Ben delivers a broad spectrum of financing solutions, including growth capital debt, invoice-based financing, asset-based lending, working capital lending and leveraged finance. Previously, Ben held commercial and private banking positions at US Bank and Wells Fargo. Ben earned a bachelor's degree from the University of St. Thomas and holds an MBA from the Carlson School of Management at the University of Minnesota.



Phil Johnson joined SVB in 2009 and is focused on the underwriting and portfolio management efforts of the bank's clients in Minnesota. Prior to joining SVB, Phil held financial analysis roles with Churchill Capital and Banc of America Securities. Phil earned a bachelor's degree from the University of Wisconsin - Madison, majoring in finance and real estate.



Bob Mayo is a director of SVB Analytics, an affiliate of Silicon Valley Bank. He joined SVB in 2008 with more than 20 years of accounting, consulting, and finance experience. Bob leads business valuation engagements, assisting technology and life science companies with their financial reporting needs related to stock option valuations, purchase price allocations, goodwill and intangible asset impairment tests, and estate and gift tax valuations. Bob earned a bachelor's degree in business administration-finance from the University of St. Thomas and an MBA in finance and strategic management from The Wharton School of the University of Pennsylvania.



Jay McNeil is the Life Sciences Practice leader for the Midwest Region, and is based out of Minneapolis. He started the Minnesota office in 1998 and was responsible for building SVB's practice in Minnesota and now is developing SVB's Life Sciences Practice throughout the Midwest. With 24 years of experience in commercial banking (11+ years with SVB), Jay brings a high level of experience to working with technology, life sciences and venture capital companies. Previously, Jay worked for Deutsche Financial Services and he earned a finance degree from the University of Northern Colorado.