



7900 INTERNATIONAL DRIVE, SUITE 825
BLOOMINGTON, MN 55425
TELEPHONE: 952-883-3210 FAX: 952-883-3239

The Company

StarTec Investments, LLC. is a private venture capital firm founded in 1998 by Joy J. Lindsay and Thomas J. McLeod, Sr. The primary investment focus of StarTec is early stage technology companies located in Minnesota.

Investment Strategy

StarTec makes investments ranging in size from \$100,000 to \$500,000. An early stage technology company seeking investment from StarTec needs to have a strong, experienced management team and proprietary technology that serves a large growing market. Representative companies in StarTec's portfolio include XIOtech (acquired 2000), Genra Systems (acquired 2006), WindLogics (acquired 2006), Apprise Technologies (acquired 2007), Magnum Technologies (acquired 2007), GovDelivery (acquired 2009), Iconoculture (acquired 2010), Compellent Technologies (NYSE: CML), Medisyn Technologies, Halo Innovations, Pramata, Field Solutions, Magnet 360, and Hardcore Computer.



Joy Lindsay is President and Co-founder of StarTec Investments. She is on the board of the Minnesota High Tech Association, is a member of the Advisory Board at the Holmes Center for Entrepreneurship at the

University of Minnesota, and has served as secretary/vice-president of the Minnesota Venture Capital Association. Prior to founding StarTec, Lindsay was a senior vice president in the Westlaw division of West Publishing (now Thomson Reuters West). She has a B.A. in mathematics from Carleton College and an M.B.A. from the University of Minnesota.



Thomas McLeod is Chairman and Co-founder of StarTec Investments. Prior to founding StarTec in 1998, he had a long career with West Publishing Corporation where he was responsible for the early development and

subsequent growth of the online business in the company. McLeod received his bachelor's degree from the University of St. Thomas and a J.D. from William Mitchell College of Law.